

# PANAVISION CONDITIONS OF BUSINESS

## Australia - January 2006

### 1. INTERPRETATION

In these Conditions of Business unless the context otherwise requires:

1.1 "Panavision" means Panavision Asia Pacific Pty Limited (ACN 002 952 356) (ABN 35 002 952 356) and its associates and subsidiary Companies and Divisions including but not limited to Panavision Australia Pty Limited (ACN 000 941 533) (ABN 45 000 941 533), Panavision Australia Pty Limited, trading as Audio Sound Centre, Panavision Lighting Asia Pacific Pty Limited (ACN 074 457 640) (ABN 52 074 457 640).

1.2 "The Customer" means the person (including his successors, personal representatives and permitted assignees) hiring Equipment or purchasing Goods and/or Services from Panavision.

1.3 "Equipment" means cinematography equipment, lighting equipment, related electrical distribution equipment and all other related equipment and accessories owned or leased by Panavision hired by the Customer from Panavision.

### 2. HIRING FEE; TAXES

2.1 Hiring Fee. The Customer shall pay Panavision a hiring fee (the "Hiring Fee") being the amount payable for the rental of the Equipment to the Customer, in accordance with the Equipment Hire Contract ("Hire Contract") and the rates in the Panavision rental catalogue (the "Rental Catalogue") unless otherwise agreed by Panavision in writing as evidenced by the periodic invoices issued by Panavision to the Customer. The minimum hiring fee for interstate use of Equipment is 2 days and for overseas use is 1 week. Panavision reserves the right to alter the rates in the Rental Catalogue without notice to the Customer.

2.2 Calculation. The Hiring Fee shall be calculated from Delivery (defined below) until the Equipment is returned to Panavision's place of business and is accepted by Panavision Staff ("Return"). In the event that the Equipment is not returned by 9:00am on the working day following the last day of the hiring period, the Customer shall be liable for additional fees at the full daily rental rates set out in the Rental Catalogue for each day until the Equipment is returned. Unless otherwise agreed by Panavision, cancellation of booked or reserved Equipment within 24 hours of the time specified for Delivery will incur a cancellation charge up to a maximum of 50% of the Hiring Fee for the Equipment concerned.

2.3 Payment. The Customer shall pay the Hiring Fee in Australian Dollars without abatement, deduction or set-off, no later than 30 days after the date of Panavision's invoice to Customer. However, Panavision reserves the right to require payment in cash upon confirmation of order or Delivery if Panavision so notifies the Customer. Past due amounts shall bear interest at the rate of 1½% per month and the parties agree that such default interest is not a penalty but is a true measure of damages incurred by Panavision. Payments received from the Customer will be credited first against any default interest and all such charges shall be payable on demand. In the event that the Customer fails to pay Hiring Fee when due, the Customer shall be liable for all out-of-pocket costs incurred by Panavision in collecting such amounts, including but not limited to reasonable outside legal costs and disbursements on a solicitor-client basis.

2.4 Taxes. The Customer will be solely responsible for any and all taxes (including GST), transportation charges, duties, broker fees, bond, and all other costs arising out of the Customer's hire, use or transportation of the Equipment or otherwise resulting from the customer's hire of the Equipment.

2.5 Voided Payments. Any payment made by or on behalf of a Customer which is later voided by the application of any statutory provision shall be deemed not to discharge the Customer's obligations to Panavision and, in such event the parties are to be restored to rights and obligations which each respectively would have had if the payment had not been made.

### 3. EQUIPMENT

3.1 Delivery. The Customer shall be responsible for the collection and return of the Equipment except where prior alternate arrangements are made with Panavision. Panavision shall have absolute discretion as to the mode of delivery and the Customer shall, at all times bear the risk and the cost of delivery unless otherwise agreed by Panavision. Delivery (including for the purposes of risk of loss) of the Equipment to the Customer shall be deemed to have taken place when the Equipment is placed on the vehicle or with a carrier which is to take it from Panavision's place of business to the Customer's specified location ("Delivery"). With each Delivery, Panavision shall provide to the Customer a Hire Contract that shall itemise the Equipment delivered. Unless Panavision receives written notice to the contrary from the Customer within 24 hours of Delivery, the Hire Contract shall be considered conclusive evidence that the listed Equipment was delivered in good working order.

3.2 Return. The Customer shall return the Equipment at the Customer's expense to Panavision's place of business in the same condition as when received by the Customer, subject to reasonable wear and tear.

3.3 Use of Equipment. The Customer shall: (a) not use the Equipment for any purpose other than image capture, lighting and related electrical distribution of the Customer's project and related matters (e.g., as tests, titles, added scenes, retakes and trailers); (b) not lend, sublet, pledge, or otherwise dispose of or encumber the Equipment, or permit anyone other than the Customer, persons under the Customer's direction and control (having appropriate qualifications and experience), or Panavision, to have possession of, use, examine or evaluate the Equipment (c) not modify or disassemble the Equipment, except for the purpose of normal cleaning and maintenance in accordance with Section 3.6 below; (d) not attach anything to the Equipment by any means that causes damage to the Equipment; (e) take all reasonable precautions to avoid loss or damage to the Equipment during the period of hire; (f) ensure that any vehicle that is supplied to the Customer by Panavision or other vehicle used to transport the Equipment will only be driven by persons with an appropriate and current licence and that such vehicles will be used in accordance with all laws governing their use and the Customer shall supply Panavision with written notice of the name of and licence details, including a legible copy of such licence, of each and every driver and the Customer shall be responsible for all fines and/or charges relating to breaches of relevant laws relating to the operation of the vehicle (g) advise Panavision of any fault in the Equipment, within 24 hours of Customer's discovery of such fault (h) not, without the prior written consent of Panavision, use the Equipment on any abnormal or hazardous assignment or transport the Equipment from the ground other than on a regular scheduled flight by a reputable airline.

3.4 Inspection. Panavision shall have the right to inspect the Equipment or observe its use provided that Panavision has given the Customer not less than 24 hours notice and such inspection is conducted during normal business hours at Panavision's own expense and does not interfere with the production of the Customer's project.

3.5. Recovery. The Customer acknowledges that Panavision may enter into or upon any such premises where the Equipment may be in order to remove the Equipment, without prejudice to the rights of Panavision to recover from the Customer any monies due hereunder or any damages for breach hereof and the Customer indemnifies Panavision in respect of any claims, damages or expenses arising out of any action taken under this clause.

3.6 Maintenance and Repairs. (a) Where the Equipment operates at a voltage below or equal to 32 Volts (whether AC or DC), normal cleaning of the Equipment, (including cleaning and oiling movements, cleaning lenses and filters, and general cleaning, replacing and cleaning ground glass, and basic troubleshooting including swapping fuses and removable circuit-boards collectively, "Normal Cleaning and Maintenance") shall be done by the Customer at its cost, but only by persons who have been provided specific maintenance and service instruction and authorization by Panavision. If the Equipment operates above 32 Volts, Normal Cleaning and Maintenance must be carried out by the Customer at its cost by suitably qualified persons approved in advance by Panavision. If the required repairs exceed Normal Cleaning and Maintenance, Panavision shall make such repairs, provided that the Customer returns such Equipment to Panavision's place of business unless Panavision determines that such repairs may be carried out at the location where the Equipment is being used, in which case Panavision may send a technician to such location for that purpose at the Customer's request and sole cost and expense.

(b) The cost of repairs or replacement resulting from reasonable wear and tear, or from any defect in the Equipment (the "Panavision Covered Repairs") shall not be charged to the Customer, and, with respect to Panavision Covered Repairs, the Customer shall not be responsible for transportation costs for sending the Equipment back to Panavision's Place of Business nor for the Hiring Fee for such Equipment during the period it is being repaired or until it is replaced ("Repair Transport and Rent"); however, the Customer shall still bear the risk of loss during such period. Repairs or replacement costs resulting from any other cause, including, without limitation, misuse, accident or abuse of the Equipment shall be charged to the Customer, including Repair Transport and Rent.

3.7 Ownership. The Customer's rights in relation to the Equipment are as a hirer only and nothing herein shall be construed as conveying to Customer any right, title or interest, other than a temporary leasehold interest, in or to any Equipment or in or to any other property of Panavision, including but not limited to, Panavision's intellectual property. Panavision may, but shall not be required to, identify the Equipment to indicate Panavision's ownership by nameplate or other means, and the Customer agrees not to remove or deface such identification.

### 4. CREDIT

4.1 Credit Memorandum. The Customer acknowledges and agrees that its obligations with respect to Panavision credits shall be governed by the

terms of the Panavision Credit Memorandum, a copy of which the Customer hereby acknowledges having received.

## 5. LOSS, DAMAGE, INSURANCE

5.1 Risk. The Equipment shall be at the Customer's risk from Delivery until Return except that acceptance of Equipment by Panavision staff upon Return does not release the Customer from responsibility for loss or damage to Equipment pursuant to these Conditions of Business.

5.2 Loss. Subject to Section 5.5 below, in the event that Equipment is lost, stolen, missing, destroyed, or damaged beyond repair while at the risk of the Customer, the Customer shall be liable for and agrees to compensate Panavision for the greater of replacement cost (without deduction for depreciation) or the insurance value prescribed on Panavision's schedule of insurance values, which is available upon request and subject to update from time to time. Further, the Customer agrees to compensate Panavision for the Hire Fee for the Equipment until the Equipment is repaired or replaced, provided that such charges will not exceed thirteen week's hire. Without limiting the Customer's obligation with respect to hired vehicles, if the Customer hires a vehicle, Customer shall be responsible for all damage to tyres of such vehicle including tyres.

5.3 Customer Insurance. Subject to Section 5.5 below, the Customer shall, at its expense, obtain and maintain in full force and effect insurance covering any and all liability, claims, demands, actions, causes of action, loss, costs, damage and expenses arising out of or based upon the use or possession of the Equipment or the present or future fitness, quality, design, condition, repair, merchantability, functioning, performance or malfunctioning of the Equipment, or its material or workmanship, no matter how caused or occasioned, but excluding gross negligence or wilful misconduct of Panavision, its officers, directors, employees, agents, or representatives. Such insurance (a) shall be written by a reputable insurance company maintaining an AM Best Rating of A- and financial size 5 (the Customer's insurers must be the primary insurers of the Equipment during the period of hire and coverage must be on a non-contributor basis), and (b) must include an extension to include hire charges incurred on lost or damaged Equipment whilst it is being replaced or repaired in accordance with Section 5.2.

5.4 Insurance Certificates. Subject to Section 5.5 below, prior to Delivery of the Equipment, the Customer shall provide to Panavision valid certificates of insurance in accordance with this Section 5.4 and for the values requested by Panavision and shall provide at least 30 days prior notice of any proposed modification, alteration or cancellation of any such insurance. Panavision must be noted on the insurance certificates as a co-insured under all policies of insurance and the Customer agrees to inform its nominated insurer where any Equipment may be subjected to abnormal or hazardous conditions or possible damage by foreign materials such as salt, water, dust or sand so that full and appropriate insurance cover may be effected. Notwithstanding anything else in this Section 5.4, the Customer shall remain primarily liable to Panavision pursuant to the provisions of Section 5.2 above, and Panavision may enforce its remedies hereunder directly against the Customer without proceeding against the insurer.

5.5 Panavision Risk Option. If, at the request of the Customer, Panavision agrees in writing, prior to Delivery, to accept responsibility for loss or damage to the Equipment, the Customer; (a) shall, if the Customer is an account Customer, pay to Panavision an additional 10% of the total Hiring Fee; (b) shall, if the Customer is a COD Customer, pay to Panavision an additional charge of 20% of the total Hiring Fee; (c) acknowledges that in the event of loss of or damage to the Equipment, the Customer shall pay to Panavision on demand the first A\$2,000.00 plus GST in relation to each and every claim. However, any such acceptance of risk by Panavision pursuant to this Section 5.5 shall EXCLUDE, and the Customer shall remain liable for, loss or damage or liability of any kind directly or indirectly caused or contributed to or arising from: (a) misuse, mechanical or electrical derangement; (b) exposure to salt, exposure to water, exposure to dust or sand; (c) leaving the Equipment in an unattended vehicle whether locked or unlocked; (d) war, invasion, act of foreign enemy, hostilities (whether war be declared or not) civil war, rebellion, revolution, insurrection or military or usurped power; (e) ionising radiations or contamination by radioactivity from any irradiated nuclear fuel or from any nuclear waste from the combustion of fuel; (f) the radioactive toxic explosive or other hazardous properties of any explosive nuclear assembly or nuclear component thereof; (g) confiscation by Customs or other authorities. In addition, the Customer shall remain liable for any loss or damage to radio telephones or walkie-talkies and electrical globes.

5.6 Loss Procedures. In the event of loss or damage to the Equipment of any kind the Customer shall: (a) immediately notify Panavision (and the Police where appropriate) and take all practicable steps towards discovery and recovery; (b) as soon as practicable, provide Panavision with a full written report of the circumstances of the loss or damage to Panavision and furnish Panavision with any particulars or evidence as may reasonably be required by Panavision. The due observance and compliance by the Customer with the terms of Sections 5.5, and 5.6 and the truthfulness of statements and answers made by the Customer in relation to any loss or damage are conditions precedent to Panavision

accepting any liability for loss or damage of the Equipment pursuant to Section 5.5

## 6. EXCLUSION OF WARRANTY

6.1 Exclusion of Warranty. Panavision makes no representation or warranty whatsoever, express or implied, with respect to the Equipment, including, without limitation, the fitness, quality, design, condition, repair, merchantability, functioning, performance or malfunctioning of the Equipment, or of its material or workmanship. The Customer further acknowledges that it has determined the Equipment as specified on the Hire Contract will be fit for its purposes and that it has not relied on the skill or judgement of Panavision or any person purporting to act on its behalf in selecting such Equipment and that before taking delivery the Customer has checked the Equipment for completeness, correct functioning and suitability, including film testing of all cameras wherever practicable in a manner similar to that in which they will be used by the Customer on the production. The provisions of this Section 6.1 do not apply insofar as their application is prevented by the Trade Practices Act 1974 or the law of any other State or Territory.

## 7. LIMITATION OF LIABILITY & INDEMNITY

7.1 Limitation of Liability. Panavision's obligations with respect to the Equipment are limited to the obligations provided for in section 5.5 (if applicable) and the Customer expressly acknowledges and agrees that Panavision (and any master lessor of the Equipment, including but not limited to Technocrane, S.R.O.) shall not be liable for any indirect, incidental, special, consequential or exemplary damages, including, without limitation, damages for loss of profits, use, or other losses resulting from the fitness, quality, design, condition, repair, merchantability, functioning, performance or malfunctioning of the equipment, or of its material or workmanship. The provisions of this Section 7.1 shall not apply in so far as their application is prevented by the Trade Practices Act 1974 or any other State or Territory laws.

7.2 Relevant Legislation. Notwithstanding any provision of these Conditions of Business, and subject to the qualifications contained in Section 68A of the Trade Practices Act 1974 or any analogous legislation of any Australian State or Territory, if the Customer is a "consumer" as defined in the Trade Practices Act or in such analogous legislation of any Australian State or Territory and the Equipment being supplied herein is other than of a kind ordinarily acquired for personal domestic or household use or consumption, the liability of Panavision for a breach of a condition or warranty implied by the Trade Practices Act or implied by such analogous legislation of any Australian State or Territory is limited at Panavision's option to the replacement of the Equipment or the supply of equivalent Equipment or the repair of the Equipment.

7.3 Waiver & Indemnity. The Customer waives, releases and agrees to defend, indemnify and hold harmless Panavision, its affiliates and related companies and each of their respective officers, directors, employees, shareholders, agents, representatives, insurance carriers, successors, licensees, and assigns, and each of them, from any liability, claims, rights of subrogation, demands, actions, causes of action, losses, costs, damages and expenses (collectively, "Claims") arising out of or based upon the Customer's breach of the terms of these Conditions of Business, subrogation claims by the Customer's insurers, or the Customer's use, possession, operation, and transport of the Equipment, including, without limitation, the preparation and testing of the Equipment (whether or not the preparation and testing takes place on Panavision's premises), other than Claims arising out of or based upon the gross negligence or wilful misconduct of Panavision.

## 8. DEFAULT & REMEDIES

8.1 Default. It shall constitute an event of default ("Default") under these Conditions of Business: (a) if the Customer shall fail to pay the Hiring Fee in accordance with these Conditions of Business, the Hire Contract and periodic invoices; (b) if the Customer shall do or permit any act or thing whereby Panavision's rights in the Equipment may be prejudiced, or which constitutes illegal or improper use of the Equipment; (c) the Customer shall become insolvent or shall cease to conduct its business as a going concern, or shall apply for or consent to otherwise obtain the appointment of a receiver, trustee, administrator, liquidator or similar appointment to the Customer or assets of the Customer, or if proceedings are instituted under any applicable insolvency law; (d) if the Customer commits any breach of these Conditions of Business, the Hire Contract or the Panavision Credit Memorandum other than as referred to in (a), (b), or (c) above and such breach has not been cured within 2 business days from the date of Panavision's written notice to the Customer of such breach.

8.2 Remedies. In the event of a Default, Panavision may: (a) demand immediate payment of all accrued and unpaid Hiring Fees and any other amounts due and the Customer shall pay such amounts immediately upon such demand; (b) immediately terminate the Customer's right of possession and use of the Equipment and the Customer shall immediately return the Equipment to Panavision, or Panavision may, at the Customer's expense, enter into any premises where the Equipment may be located and repossess the Equipment. In addition, Panavision may pursue any

other remedy available to Panavision at law or in equity, and each such right and remedy may be enforced concurrently with any other right or remedy.

## 9. GENERAL

9.1. Relationship of the Parties. Nothing contained in these Conditions of Business shall be construed to create a partnership between, or joint venture by, the parties, or to constitute either party the agent of the other party. The agreement between Panavision and the Customer is not for the benefit of any third party (except indemnitees or insureds under Sections 5 and 7) and shall not be deemed to give any right or remedy to any such party whether identified in these Conditions of Business or not.

9.2. Severability. If any provision of these Conditions of Business is illegal, void or unenforceable, such provision shall be severable, and shall not affect any other provision of these Conditions of Business, and shall be deemed to be modified to the minimum extent necessary to avoid the illegality.

9.3. Successors and Assigns. These Conditions of Business shall be binding upon each party and its respective parent companies, affiliate companies, subsidiary companies, successors and assigns, however, the Customer may not assign its rights without prior written consent by Panavision.

9.4. Attorneys' Fees and Costs; Choice of Law and Jurisdiction. The prevailing party in any suit, legal proceeding, arbitration or other action brought arising in connection with these Conditions of Business shall be entitled to recover its reasonable outside attorneys' fees and other expenses incurred in such proceeding or action, in addition to any other relief to which it may be entitled. The Customer agrees that these Conditions of Business, the Hire Contract, and the Panavision Credit Memorandum shall be construed according to the laws of such State or Territory as Panavision may in its sole discretion determine. Proceedings may be instituted in such State or Territory as Panavision may in its sole discretion determine. Failing such determination the Customer consents to any proceedings being instituted and heard by any appropriate Court sitting in the State of New South Wales.

9.5. Compliance with Laws. The Customer will, at all times, comply with all applicable laws, rules and regulations relating to the use, shipping, handling or transport of the Equipment including, but not limited to all environmental, occupational health and safety or other such laws, rules and regulations.

9.6. Waiver. Any failure by Panavision to insist upon strict performance by the Customer of any terms or conditions contained in this agreement shall not be taken to be a waiver thereof and no waiver by Panavision or one breach of any term or condition in this agreement, whether express or implied, shall operate as a waiver of another breach of the same or of any other terms or conditions in this agreement whether expressed or implied.

9.7. Notices. All notices under or in connection with these Conditions of Business shall be sent to the designated recipient at the respective address indicated (a) in the case of the Customer, in their account information, and (b) in the case of Panavision, at the address shown on the Hire Contract or invoice, to the attention of the Managing Director. All notices shall be in writing and shall be sent by prepaid mail, by reputable overnight courier service, or by facsimile with a hard copy via prepaid mail.

**I ACKNOWLEDGE HAVING READ AND AGREE TO ABIDE BY THE CONDITIONS OF BUSINESS AS DETAILED ABOVE.**

Signed: \_\_\_\_\_

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_